Hospital Profile: MOUNT AUBURN HOSPITAL

Mount Auburn Hospital is a non-profit, acute care teaching hospital. It is a mid-size hospital in Massachusetts, with 228 staffed beds. It is located in the Metro Boston region and represents 4% of all acute hospital staffed beds in the region. It is a teaching hospital for Harvard Medical School, and a member of the CareGroup Healthcare system.

PATIENTS Nearly half of all inpatient cases treated at Mount Auburn Hospital are from Cambridge, Watertown, Arlington, and Somerville.

INPATIENT SERVICES Compared with the other teaching hospitals, Mount Auburn Hospital treats a greater proportion of lower-severity cases. In FY12, it accounted for 4% of all inpatient discharges from acute hospitals within the Metro Boston region.

FINANCIAL PERFORMANCE Mount Auburn Hospital's total revenue in FY12 was \$327 million. Its FY12 public payer mix was 52%, the second lowest of all teaching hospitals. Mount Auburn Hospital's FY12 inpatient cost‡ per case mix adjusted discharge was \$8,992, approximately 11% lower than the average teaching hospital. Mount Auburn Hospital's CY12 average commercial payer price level was at the 55th percentile, approximately even with the average teaching hospital. It earned its largest surplus in the FY08 to FY12 period of \$30.4 million (9.3% total margin) in FY12, and earned a surplus each year in this period.

AT A GLANCE

TOTAL STAFFED BEDS: 228, mid-size acute hospital

% OCCUPANCY: 66%, < cohort avg. (74%)
TOTAL REVENUE in FY12: \$327 million

PUBLIC PAYER MIX: 52% (Non-DSH* Hospital)

SPECIAL PUBLIC FUNDING: Not Applicable

TAX STATUS: Non-profit

TRAUMA CENTER DESIGNATION: Not Applicable

CY12 COMMERICIAL PAYER PRICE LEVEL: 55th Percentile

CASE MIX INDEX in FY12: 0.86, < cohort avg. (1.01); < statewide (1.06)

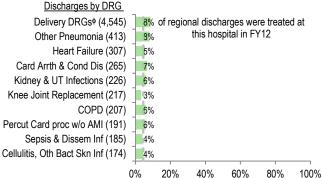
INPATIENT: OUTPATIENT REVENUE in FY12: 33%:67%

TOTAL MARGIN in FY12: 9.3% (\$30.4 million)

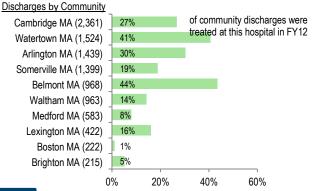
CHANGE in OWNERSHIP (FY08-FY12): Not Applicable

SERVICES

What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?



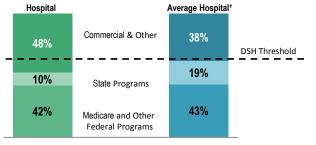
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?



PAYER MIX

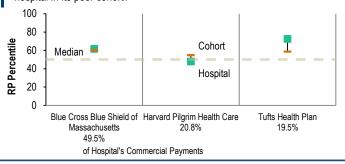
What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?

- - Hospital (13,612) = 4% of total regional discharges



Percentage calculations may not sum to 100% due to rounding

What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?



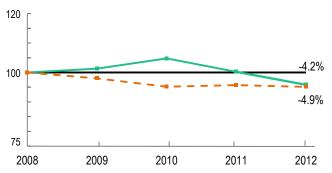
For descriptions of the metrics, please see Technical Appendix.

Cohort: Teaching Hospital

UTILIZATION TRENDS

Hospital
Peer Cohort

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

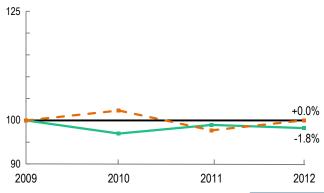


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

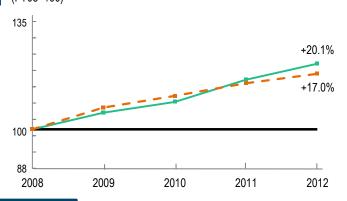


COST TRENDS

How has the hospital's inpatient cost[‡] per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

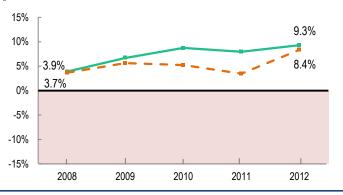


FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$270		\$259		\$10.5
2009	\$294	8.8%	\$274	5.7%	\$19.6
2010	\$313	6.6%	\$286	4.2%	\$27.3
2011	\$314	0.5%	\$289	1.4%	\$25.0
2012	\$327	4.0%	\$297	2.5%	\$30.4

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

For more information, please contact:

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[‡] Costs were adjusted to exclude direct medical education costs and physician compensation.

^{*} Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

^{*} Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

[†] Average Hospital does not include Specialty hospitals.